

Administrator Search RFP Bid Sheet

Firm	Search	Expenses	Total
Mercer Group Associates	18500	4500*	23000*
Raftelis	24500	3000*	27500*
Slavin Management Consultants	15580	8569*	24149*

*** = not to exceed values**

Each firm has extensive experience in public sector executive recruiting and follow similar approaches to recruitment. The Raftelis executive search practice is led by Catherine Tuck Parrish, a former Maryland manager, who will lead the search. Raftelis emphasized a goals driven approach and followup to enhance the level of success between the Town and the Administrator during the first year of employment. Raftelis also emphasized diversity in the recruitment process which may broaden the market search and ensure that they identify the best candidates available.